





# **Unisure Underwriting Solutions**

## Insurance and reinsurance solutions for business success

Delivering world-class insurance solutions and providing excellent customer service is at the very heart of what we do. Underwriting is, in many ways, the very foundation of any insurance business and one of the primary reasons why we're able to consistently deliver on your business promises.

When done well, innovative, sustainable and efficient underwriting techniques can provide an insurance business with the competitive edge it needs to grow. Our experienced and dynamic underwriting business unit can provide underwriting solutions for your clients' complex risk requirements.

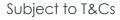


#### Here's how we can help you

The Unisure Group specialises in developing and delivering global health and life insurance solutions to meet our partners' and clients' needs. We can provide reinsurance solutions on a facultative or treaty basis.

#### We specialise in offering the following across our Group Companies

LIFE INSURANCE	INCOME PROTECTION	HEALTH INSURANCE	UNIQUE RISK	REINSURANCE
Death by any cause	Long Term Disability	International Private Medical Insurance	Special risks	Facultative
$\sim$	$\sim$	$\sim$	$\sim$	
Death by natural causes only	Short Term Disability	International Emergency Evacuation Cover	Credit Life	
Accidental Death & Dismemberment				
$\sim$				
Riders to Group Life / Permanent Total Disability and Critical Illness				





#### Why choose us?

- ✓ We have a truly global footprint with regional offices in London, Johannesburg and Kuala Lumpur, and are regulated by the FCA in the UK.
- ✓ Our value-added services include a wide range of in-house actuarial, risk management and underwriting expertise.
- ✓ Our experienced team of relationship underwriters and account managers look after our partners from end-to-end, from a simple quote for a corporate client through to largerscale projects and joint ventures.

- ✓ Our operational services include third-party administration services, back-office administration support and 24/7 call centres.
- ✓ Wherever possible, our services are provided and managed internally to ensure customer service and service delivery of the highest standard.

#### Group Risk Partners



A member of Momentum Metropolitan









"Underwriting expertise forms the two central pillars of any successful insurer. Firstly, the finely honed judgment of the underwriter to ascertain the true nature of the risk and critically, to discern between good and bad risk. And then the skill, clarity of thought and steadiness of character to steer the perilous course between accurate pricing and the eventual costs of claims."

#### – Dr Graham Woolford,

Chairman of The Unisure Group | M.Sc., DBA, FIA, FASSA, CERA Fellow of the Institute and Faculty of Actuaries | Chartered Enterprise Risk Actuary

### Want to know more?

We're available to set up an online Q&A session or meeting with you and your colleagues to tell you more about how we can help your clients' businesses.

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